



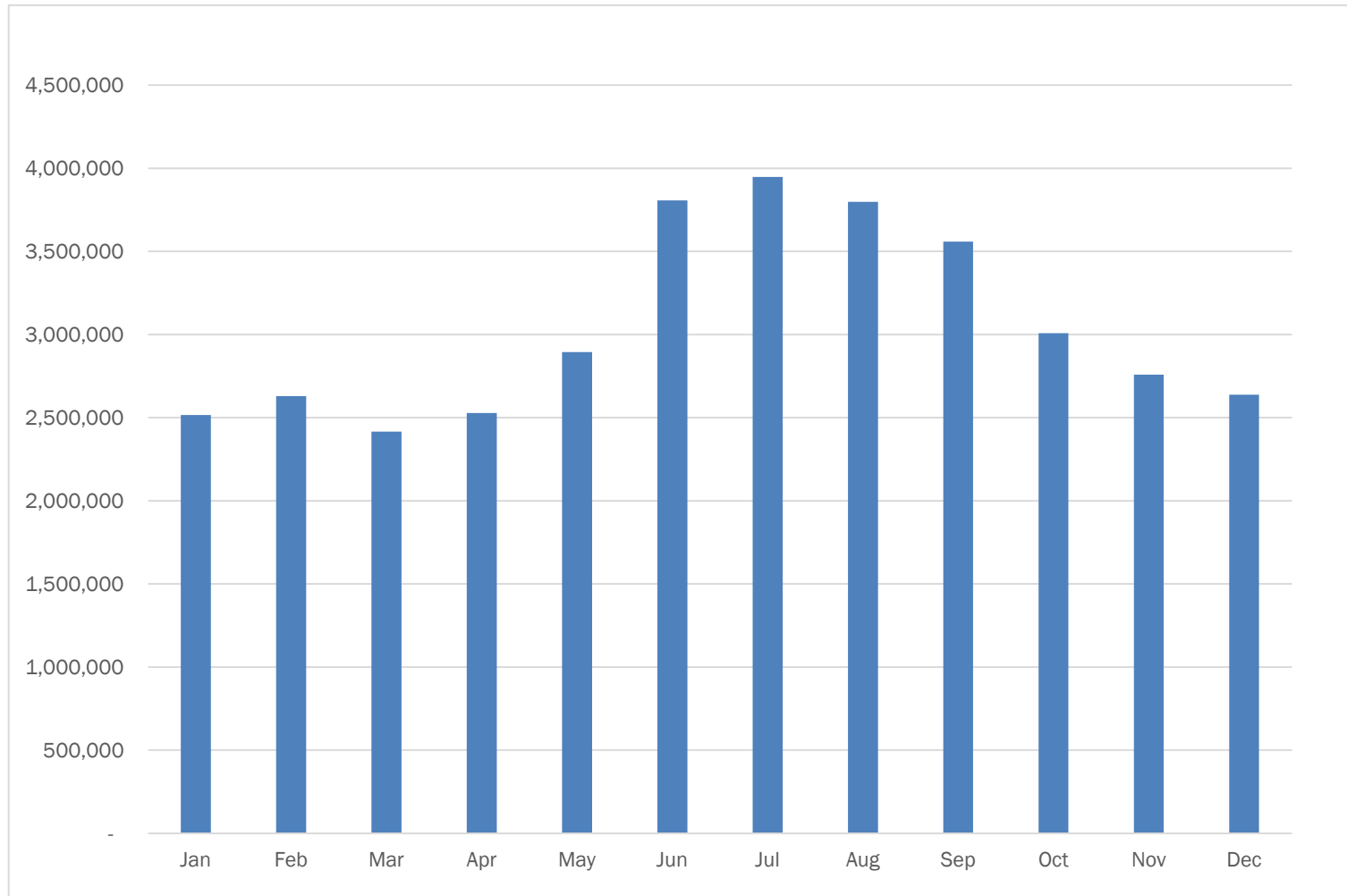
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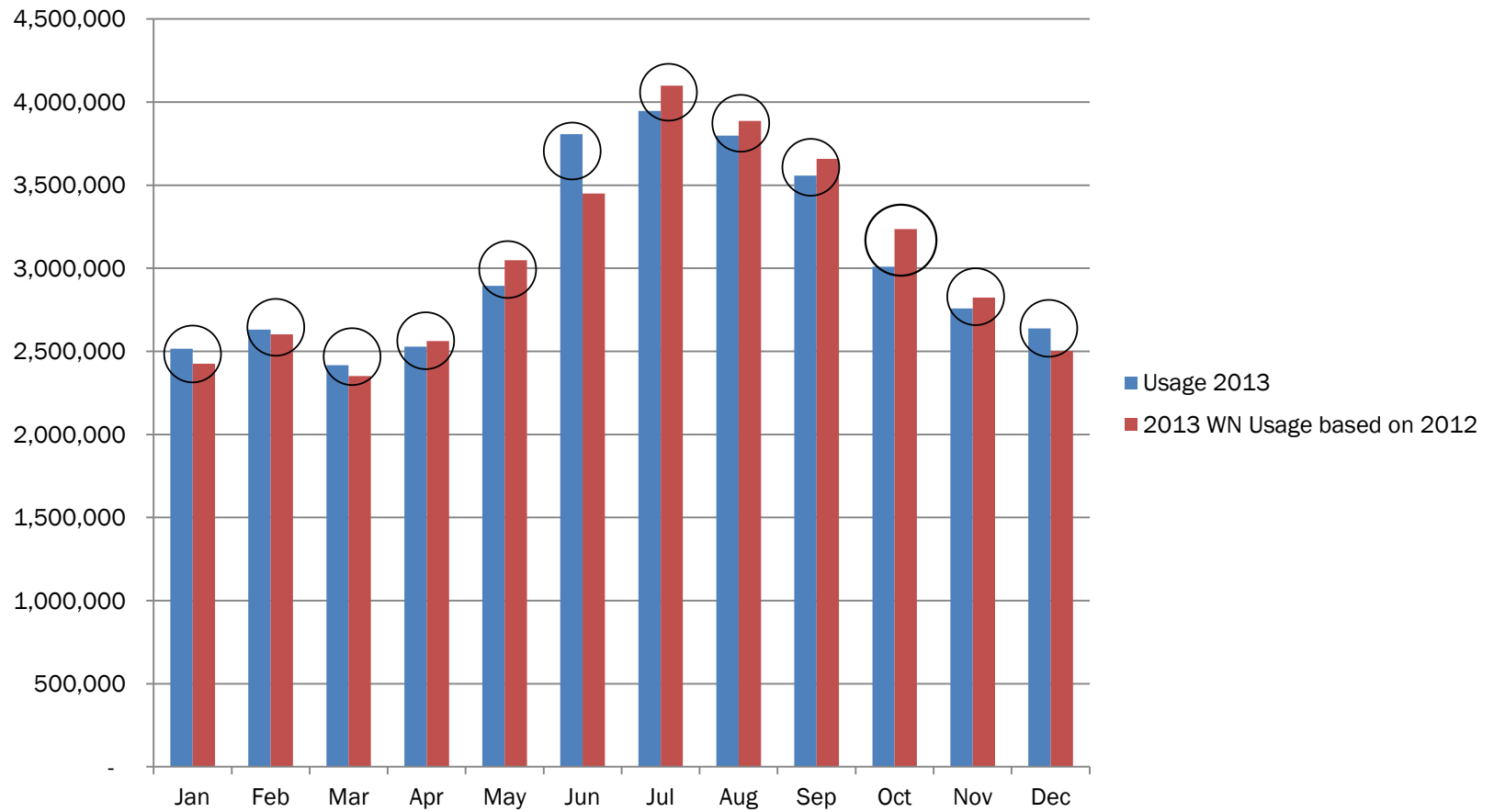
**ACCURACY: Why you need Bill Audit <sup>™</sup>  
before you Benchmark!**

**Benchmarking** identifies important inefficiencies,  
*but* what if the data that you're benchmarking  
is **Inaccurate?**

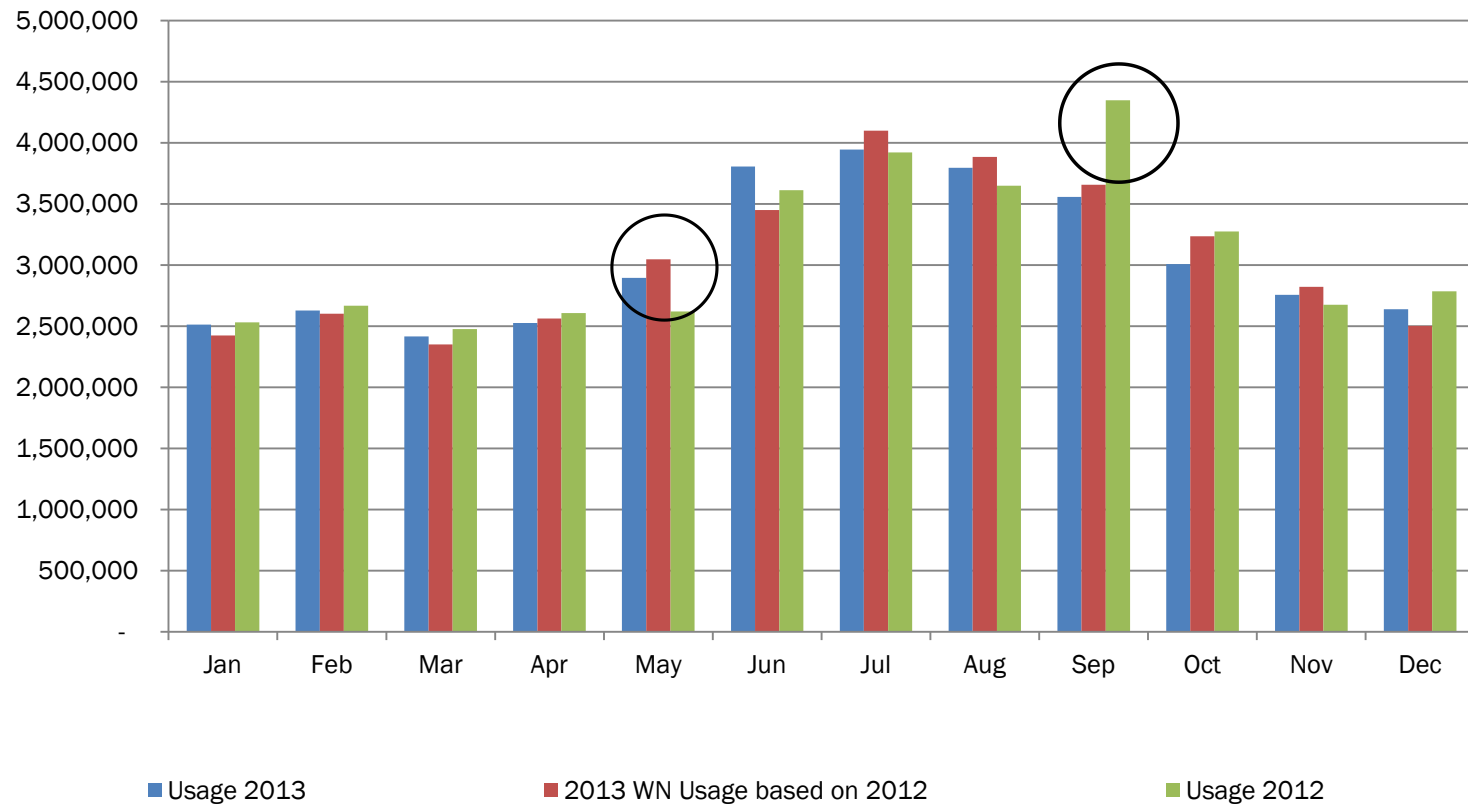
### Actual Hospital Billed Usage 2013 (No Adjustments, No Enhancements)



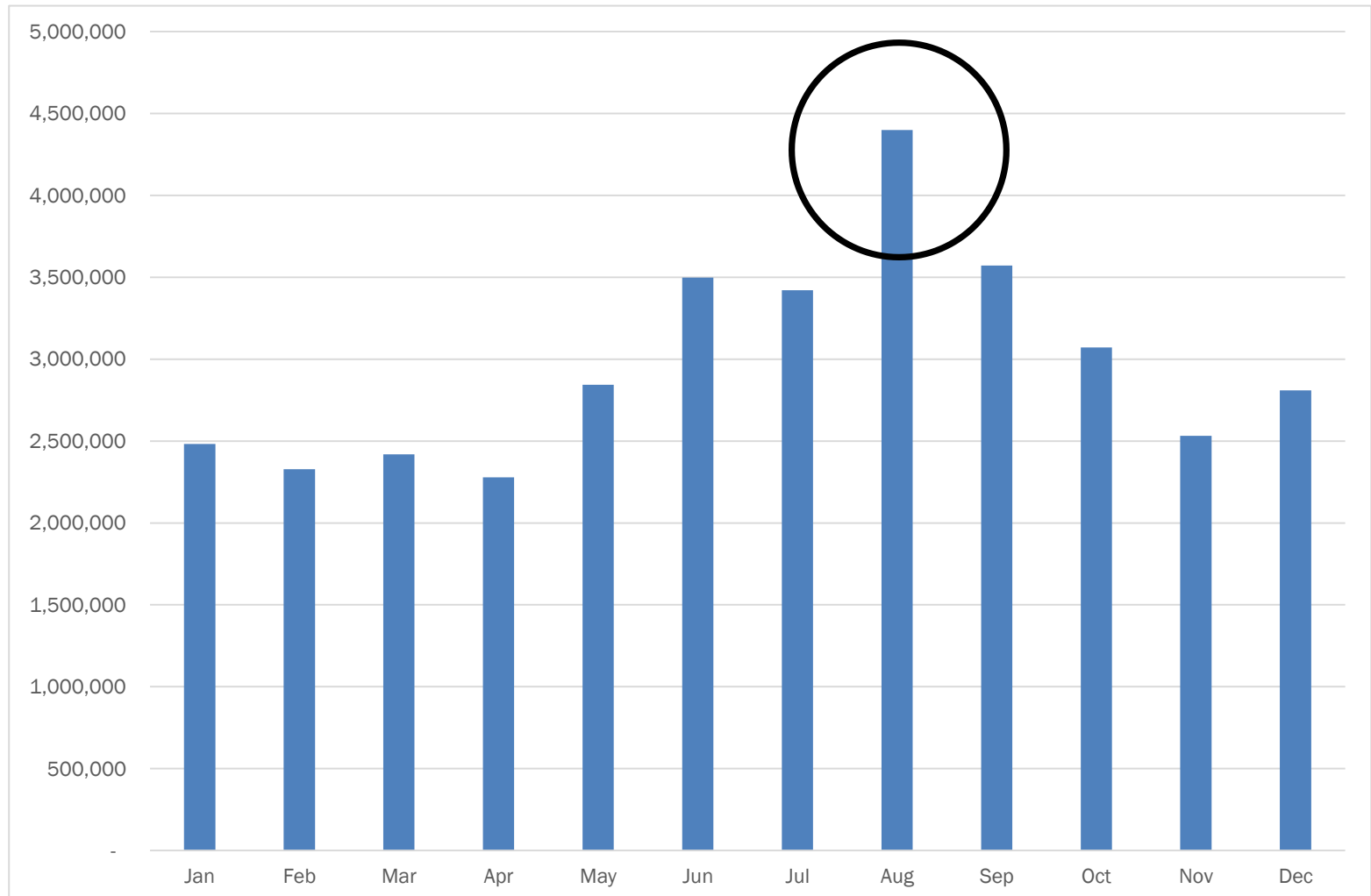
### Same Hospital (Actual 2013 Usage vs. 2013 Usage Weather Adjusted based on 2012)



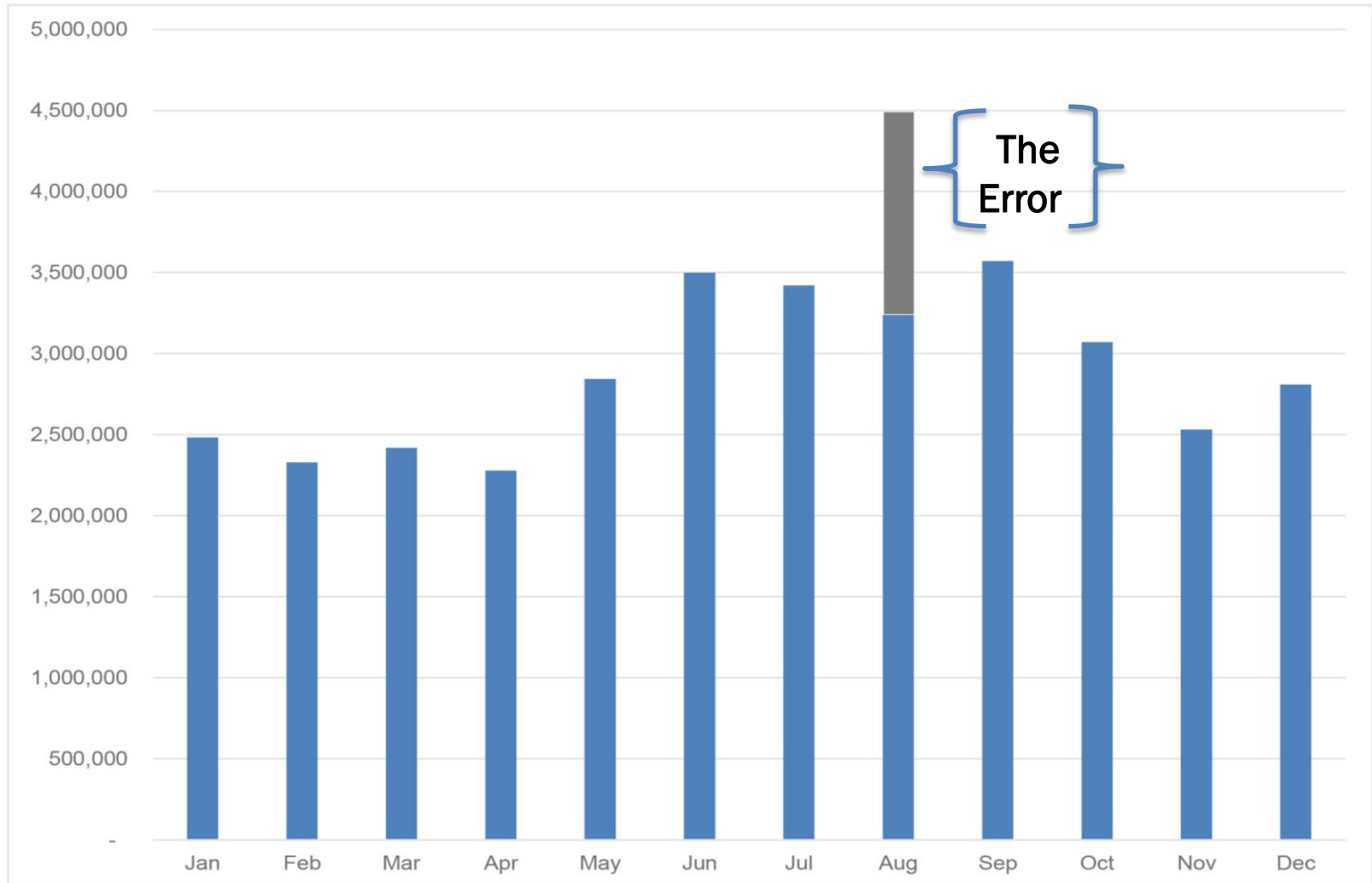
Actual Hospital Usage  
(2013 vs 2013 WN Usage based on 2012 vs Usage 2012)



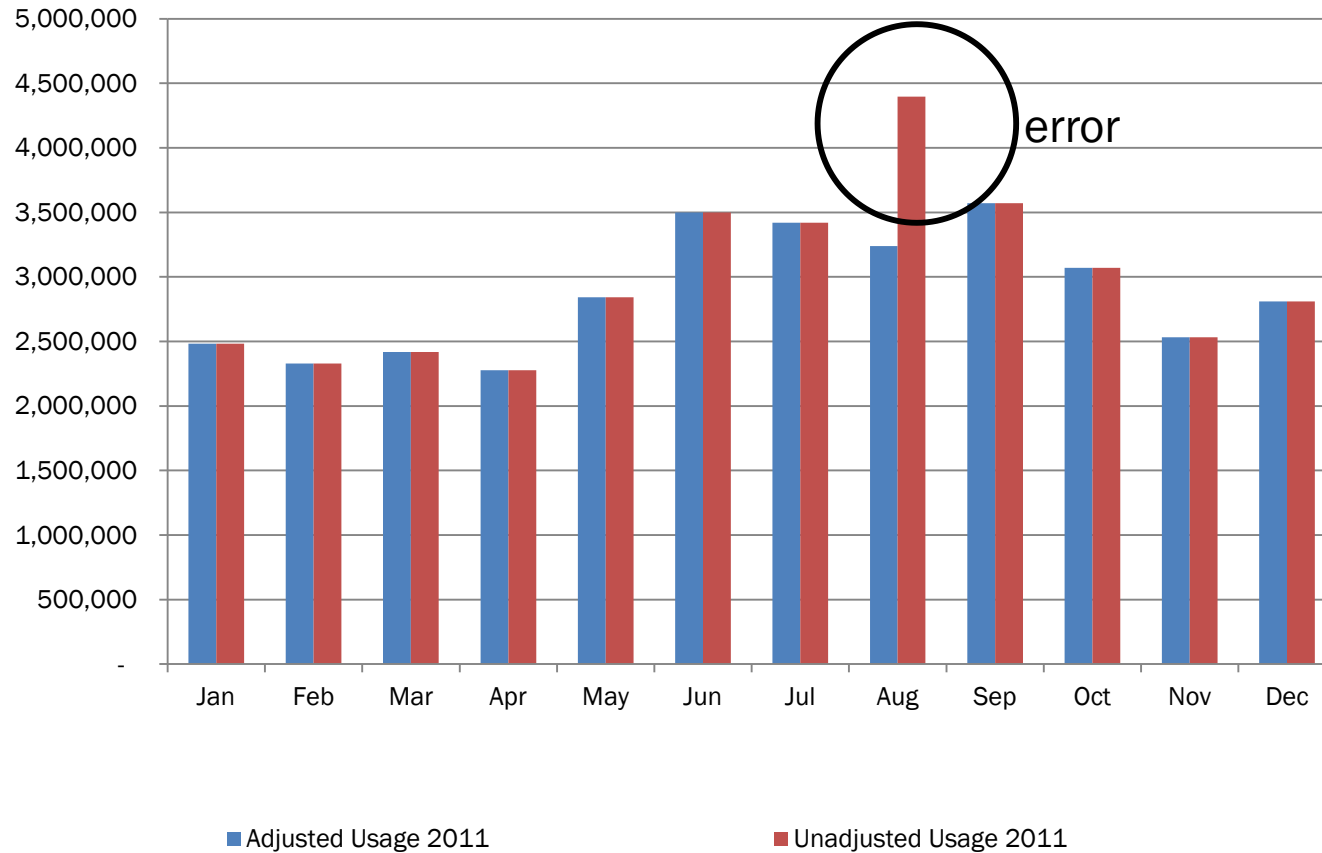
### Actual Hospital Usage before billing error adjustment (Unadjusted Usage 2011)



### Actual Hospital after billing error adjustment (Adjusted Usage 2011)

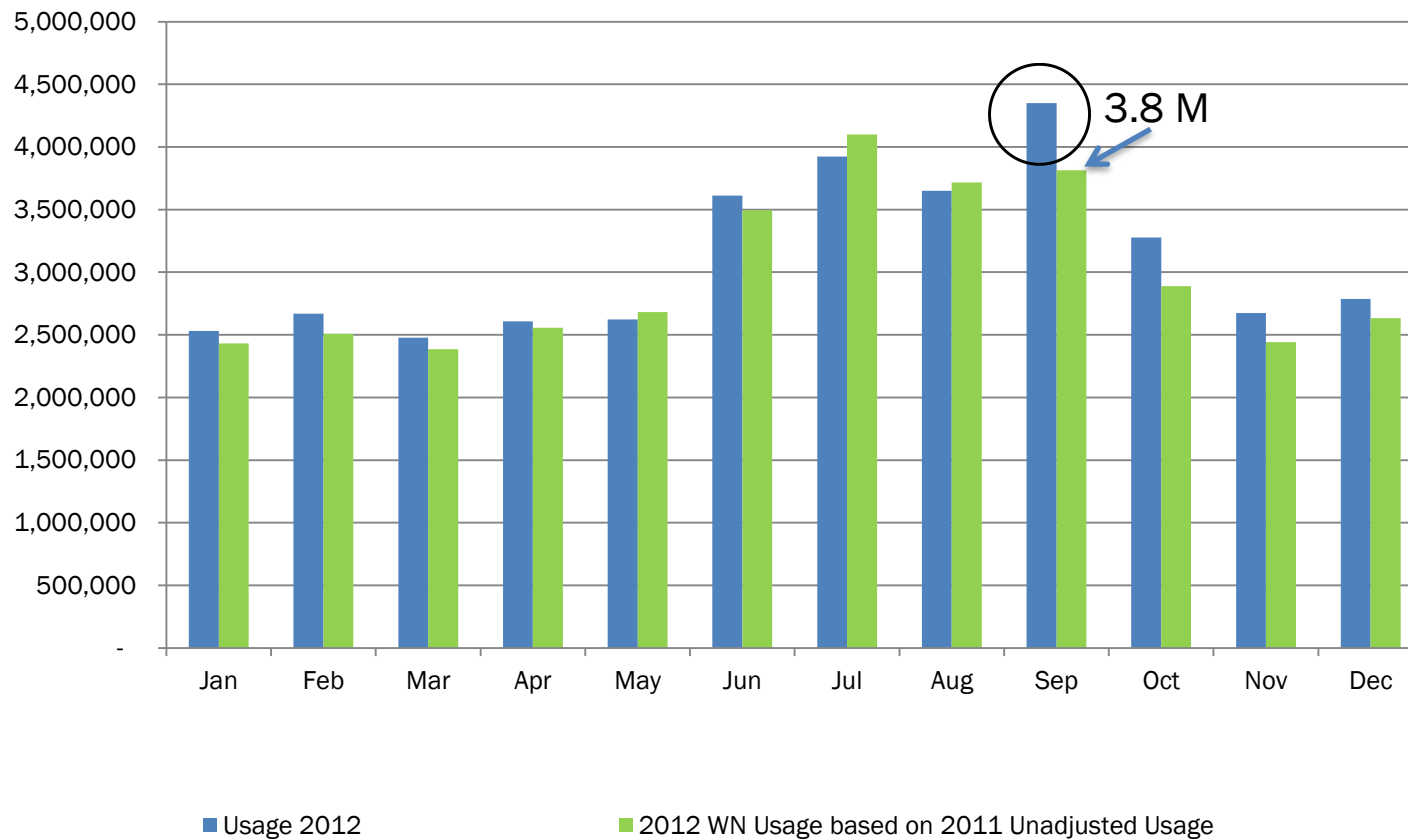


Comparison of billing error before & after  
(Adjusted Usage 2011 vs Unadjusted Usage 2011)

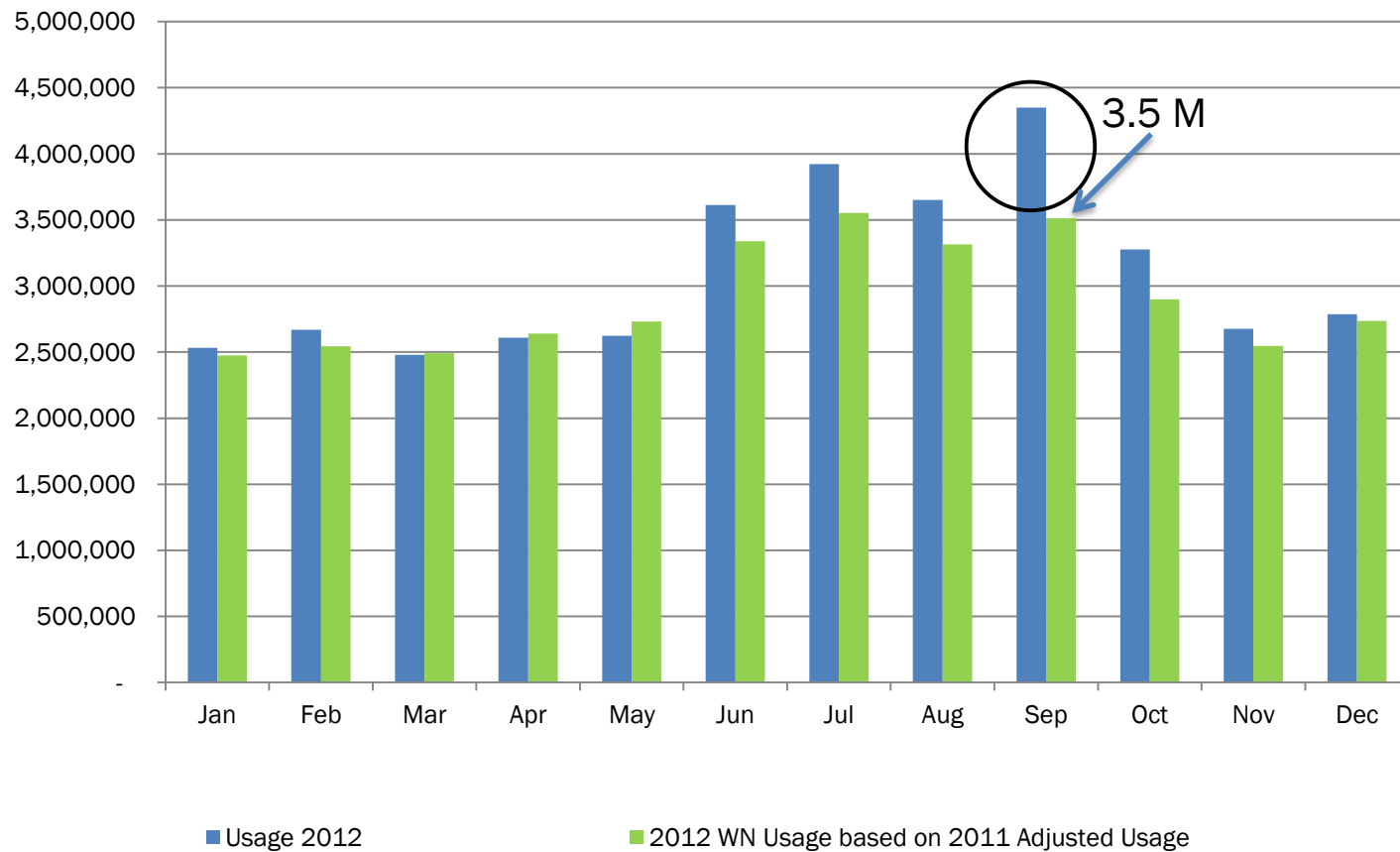




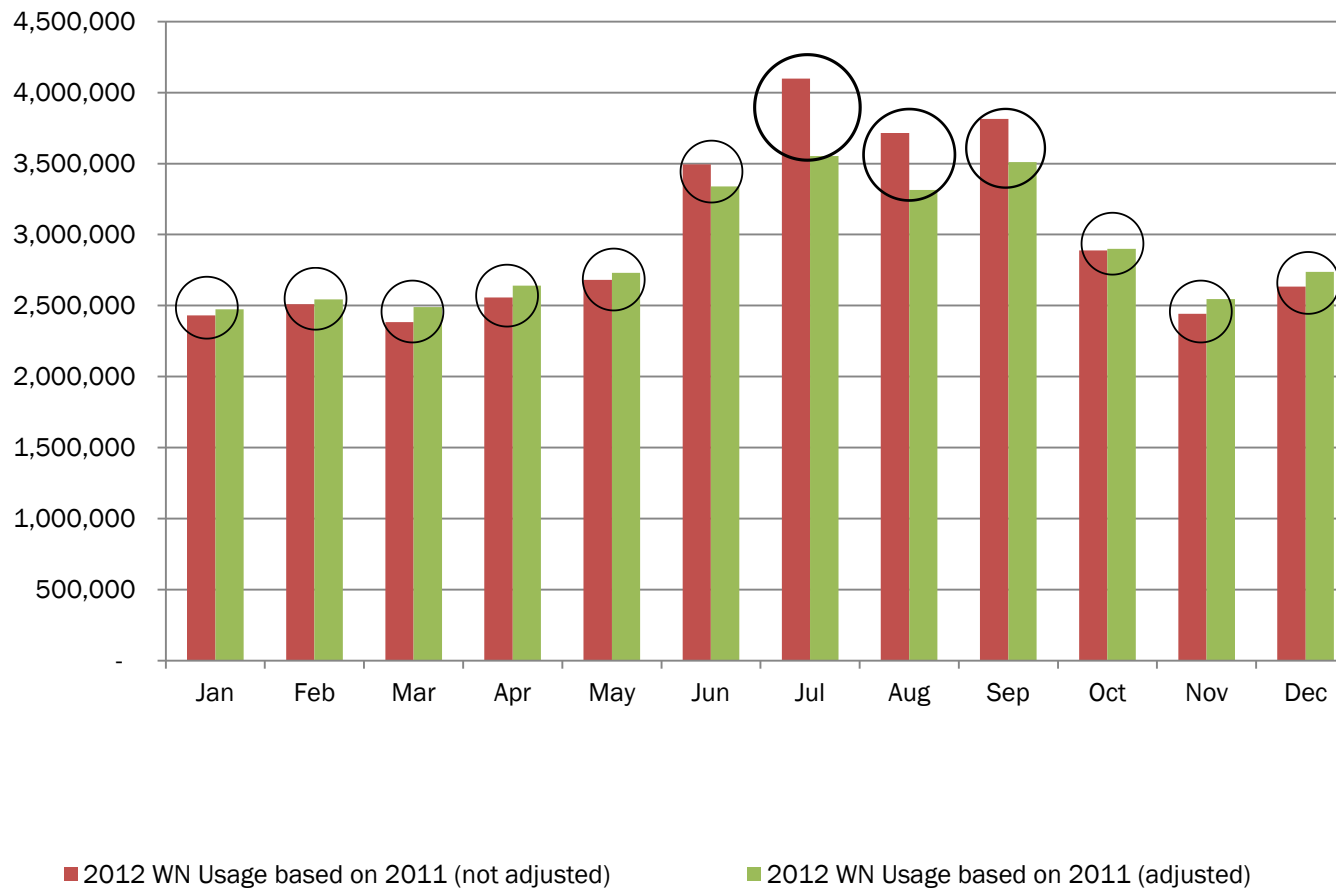
Effect of Weather Normalization on incorrect (unadjusted) billing  
 (Usage 2012 vs 2012 WN Usage based on 2011 Unadjusted Usage)



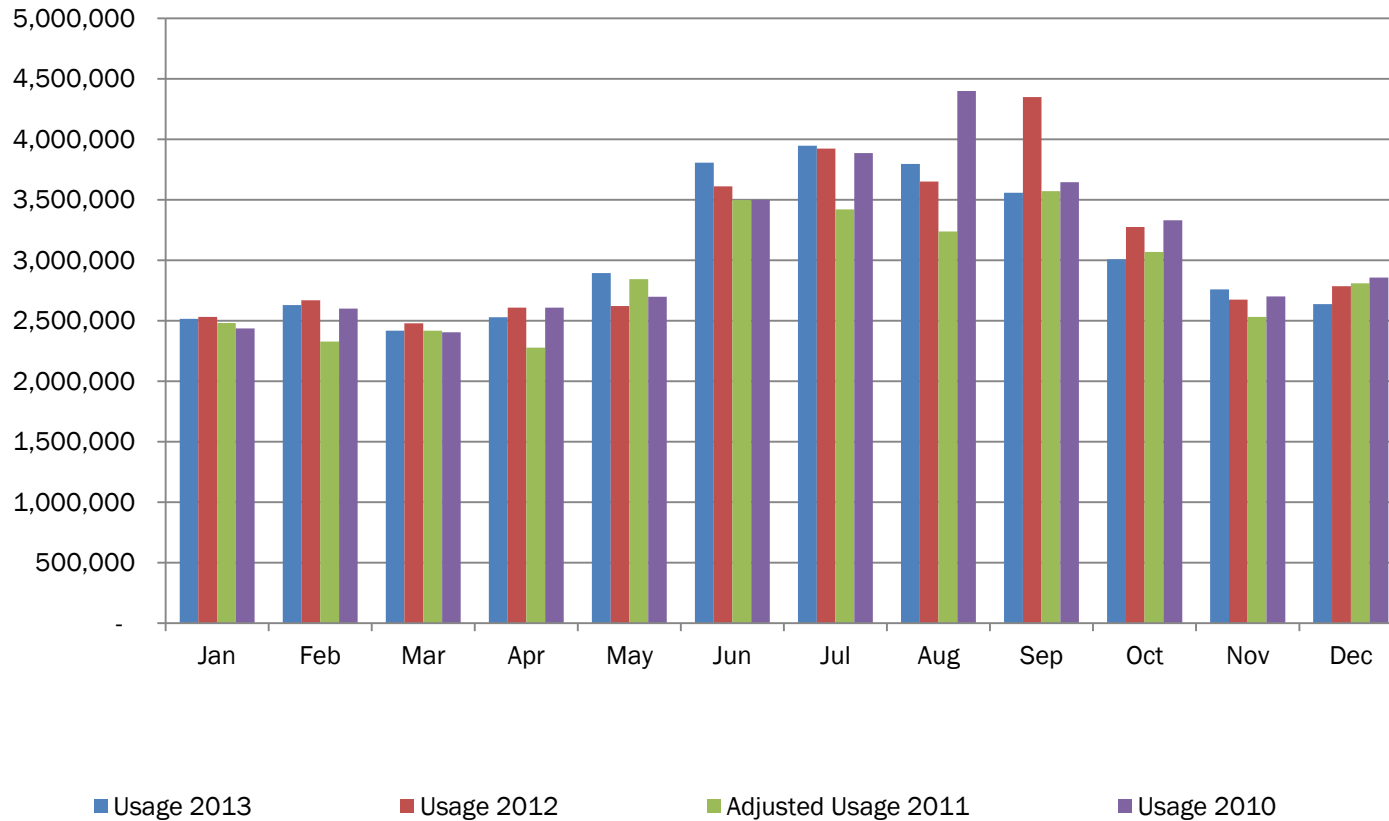
Effect of Weather Normalization on correct (adjusted) billing  
 (Usage 2012 vs 2012 WN Usage based on 2011 Adjusted Usage)



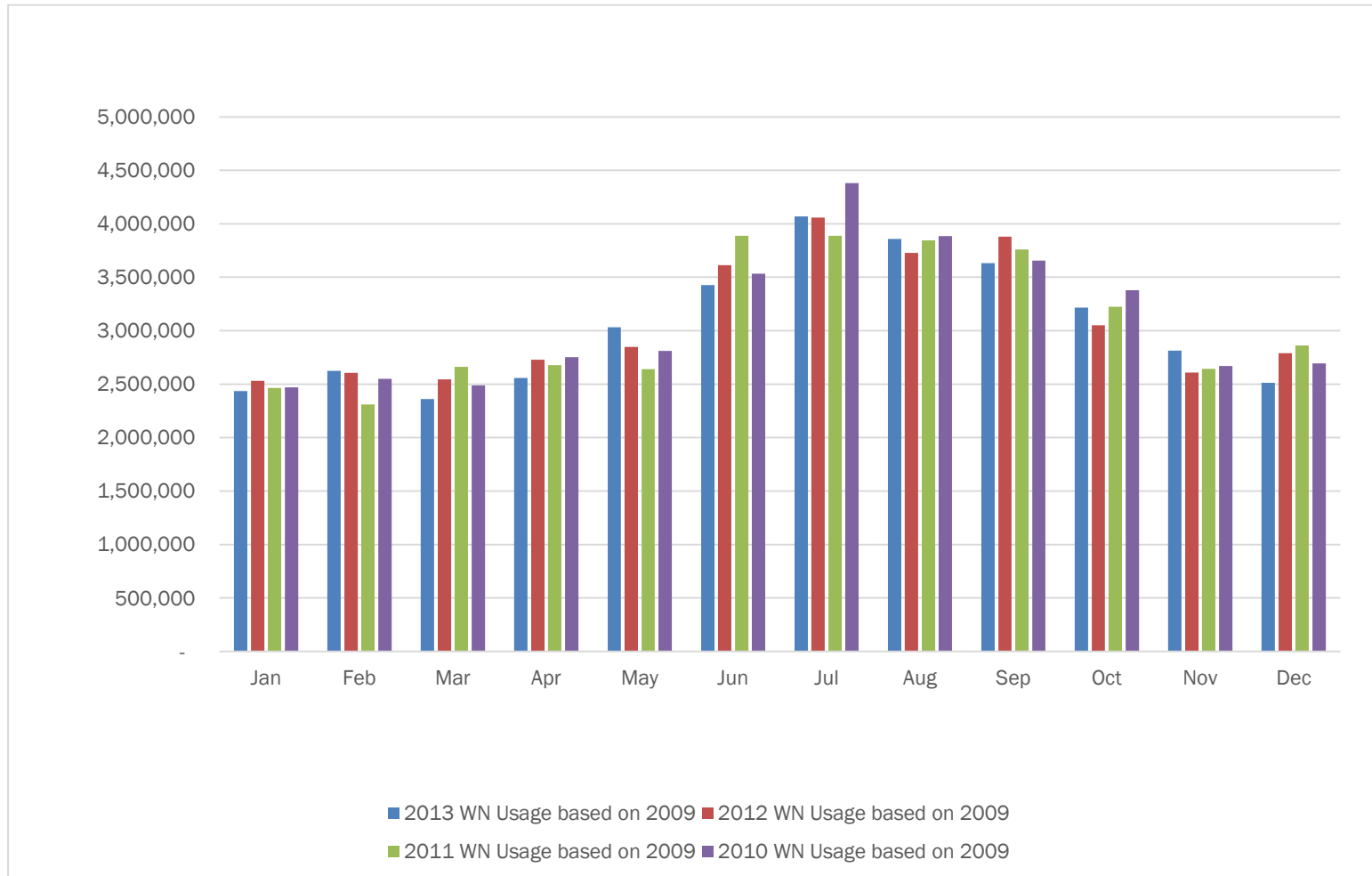
Effect of 2011 adjustment (billing error) on 2012 data weather normalized comparison with & without adjustment  
 (2012 WN Usage based on 2011 vs 2012 WN Usage based on 2011)



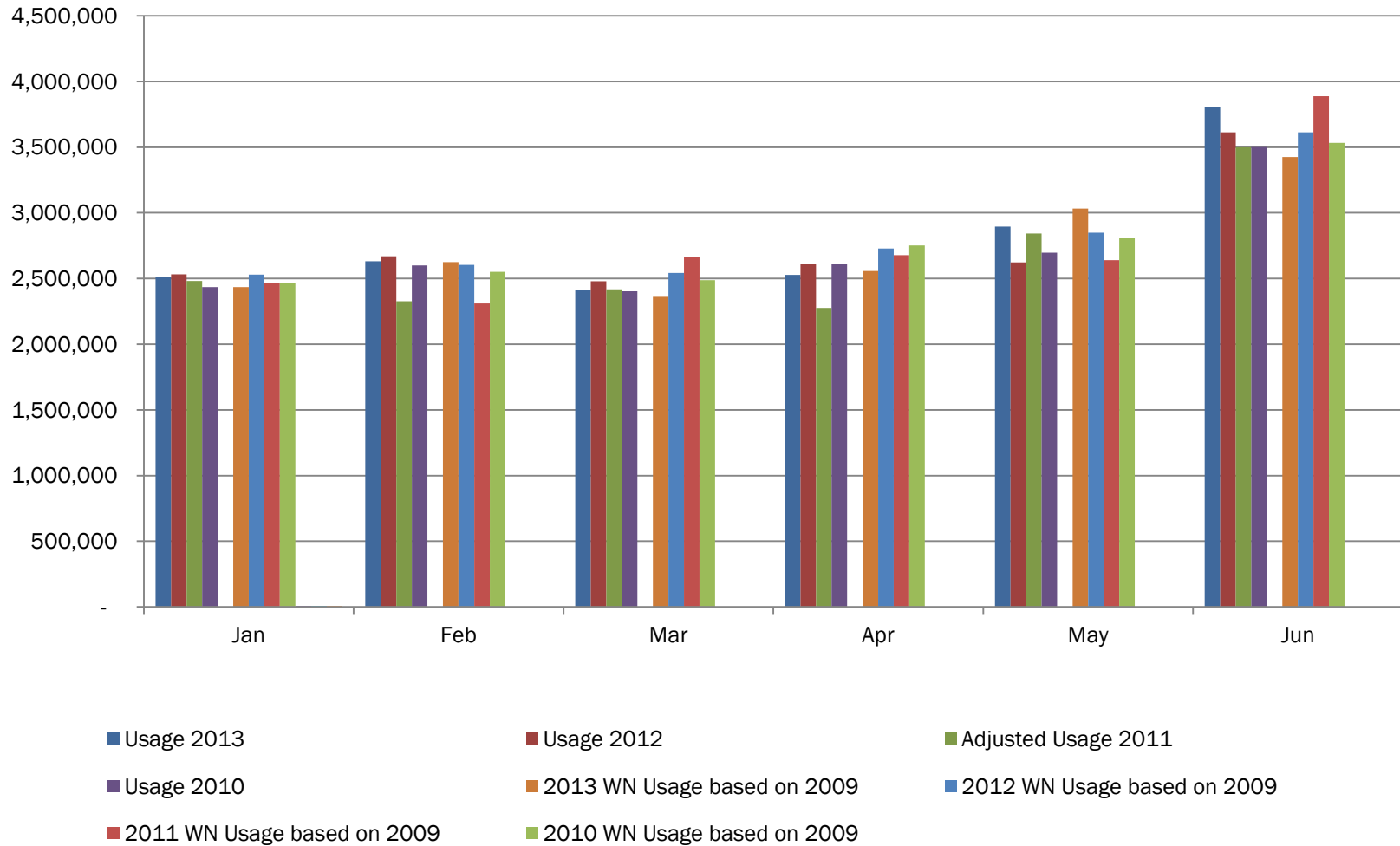
### Hospital Usage History (2010-2013 Usage)



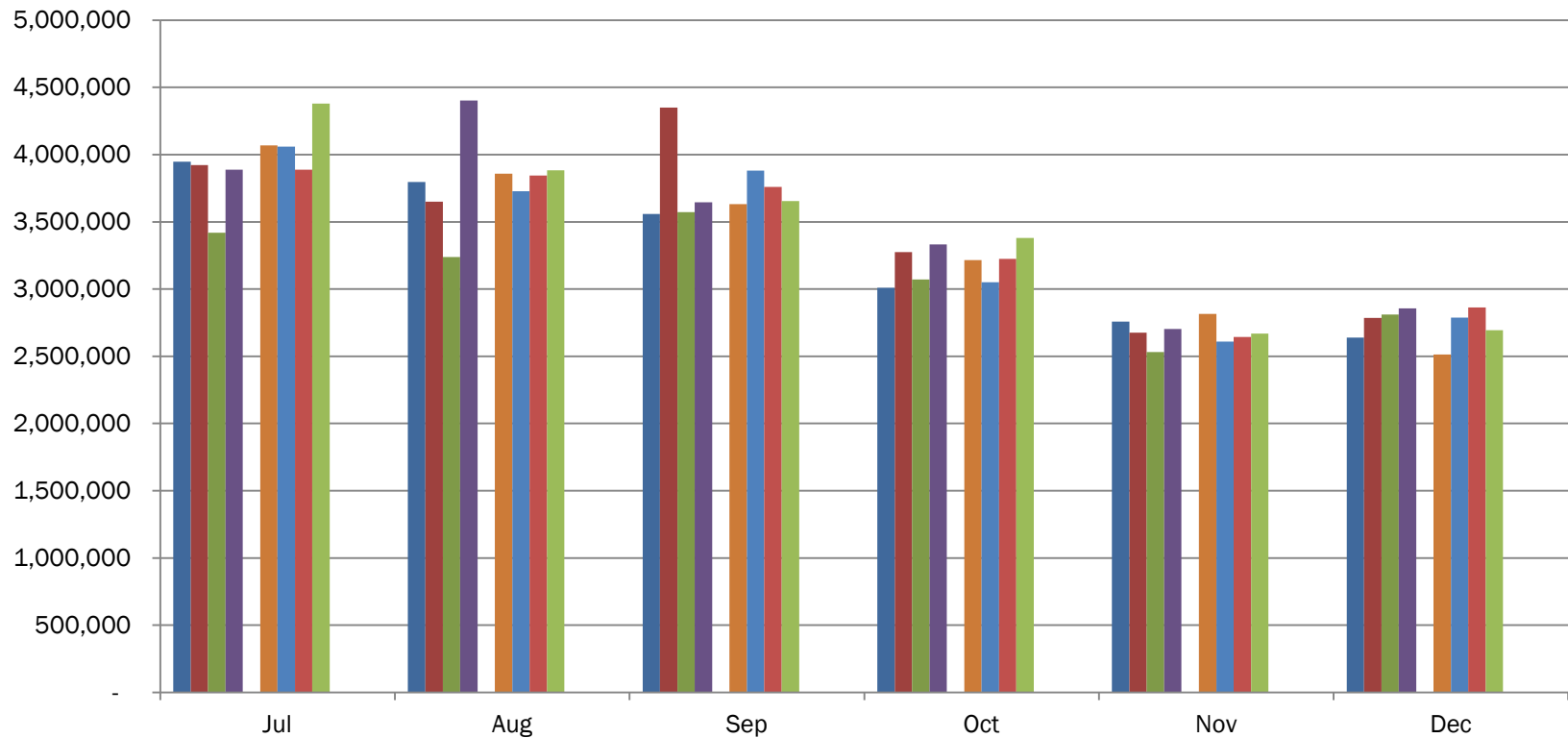
### Hospital Usage History Weather Normalized (2010-2013 WN Usages based on 2009)



### Comparison 2009 Weather Normalization (2010-2013) Jan-June



### Comparison 2009 Weather Normalization (2010-2013) Jul-Dec



- Usage 2013
- Usage 2012
- Adjusted Usage 2011
- Usage 2010
- 2013 WN Usage based on 2009
- 2012 WN Usage based on 2009
- 2011 WN Usage based on 2009
- 2010 WN Usage based on 2009



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Questions ?